

One hundred shares sold—one hundred free summer homesite lots given away is the record of the first week. The most attractive investment proposition of its kind ever offered, has created FUREORE buying.

**There are yet 250 shares and lots remaining.**

If you want to invest your money in a dead sure, high dividend-paying property; if you want a home without actual final cost to you in one of Virginia's loveliest, most convenient, most healthful spots, then you should get the facts about Otterburn Springs at once.

**YOU CAN SECURE OTTERBURN STOCK.** Recently the property was sold at a forced sale at much less than its actual value. The Otterburn Corporation secured it. This company incorporated the Hotel, Cottages, Grounds, etc., for \$35,000, divided it into 350 shares of \$100 each, and is now offering it.

**NO TAXES, NO INTEREST, REMEMBER.**  
Although you may buy your share on the easy terms of only \$25 cash and \$10 per month, you do not have to pay one cent of interest.  
And you have to pay no taxes on your share.

MINERAL WATERS OF THE FIRST DEGREE OF QUALITY have always paid their owners well.

Wherever you find a meritorious spring and modern hotel you find owners making fortunes.

Think of Buffalo Lithia Springs here in Virginia--think of White Sulphur, and

**YOUR OPPORTUNITY IS SLIPPING AWAY.**

Such an opportunity seldom is offered to the public at large.

No wonder the shares and lots are going rapidly--almost as fast as the proposition is explained to a person.

**Wies, Real Estate Agents**

**Sole Agents** **No. 14 North Seventh Street**

WM. L. PRICE, President, Superintendent Southern Railway.  
W. J. GILMAN, Vice-President, Capitalist.  
E. W. BOWLES, Secretary-Treasurer, Major Blues Battalion.

**DIRECTORS.**

W. L. PRICE, Superintendent Southern Railway. CARL RUEHRMUND, Architect. SAMUEL T. ATKINSON, Manager Richmond Hotel.	DAVID J. COLE, and Treas. Murphy's Hotel. W. J. GILMAN, Capitalist. E. W. BOWLES, Major Blues Battalion.
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**ATTORNEYS. LIGHTFOOT & TUCKER**

Ruehrmund & Bowles, Richmond, Va.:  
Gentlemen,—Send me full particulars about how I can own a home at Otterburn Springs without cost to me. This without obligations on my part.

Address .....

Hustling Boys of the Clubs,  
and the Good Work  
They Did.

Little Army of Little Farmers  
Who Are Showing What  
...Virginia Can Do.

Maurice Olgers, of Sutherland, Dinwiddie county, carried off the banner certificate for 157 7-9 bushels raised on the acre he labored over so hard. The first grade prize certificate went from that farmer to 151 bushels, and there were twenty-six boys who received first grade papers.

The second grade boys ran from seventy-five bushels to the acre up to ninety-nine and a fraction, and there were seventy-nine of them. There were 157 winners of the third grade certificate, and their product varied from fifty-one bushels to seventy-four and a fraction.

Maurice Olgers, Sutherland, Dinwiddie county, 167; Arthur Raines, Petersburg, Dinwiddie county, 129; L. M. Walker, Jr., Ivy Depot, Albemarle county, 106; D. R. Peregrin, Madison county, 128; R. R. West, Front Royal, Albemarle county, 102; Herbert Mitchell, Whitwell, Pittsylvania county, 125; Thomas C. Creamy, Mt. Airy, Pittsylvania county, 127; W. H. Wesley, Spring bank, Brunswick county, 105; J. M. Smith, Farmington, Roanoke county, 139; Ron. Orange county, 142; Hurl Roman, Clover, Halifax county, 161; William J. Edwards, Crystal Hill, Halifax county, 108; James H. Tulloch, Alton, Halifax county, 109; William A. Turnes, Appomattox county, 108; Wm. E. Smith, Appomattox county, 108; Wilmer I. Smith, Appomattox county, 108; Berkley Woolridge, Appomattox county, 108; William A. Owen, Oakville, Appomattox county, 121; George Turnes, Appomattox county, 108; John Strubbe Jennings, Appomattox county, 108; Earle Penn, Goode,

Boys of the Second Grade.

Albemarle county, 97; Dorset v. Wiley,  
Albemarle county, 91; Richard  
Carpenter v. John W. Worley,  
county, 86; Wilbert T. Woolson,  
Crozet, Albemarle county, 86; John  
Dovel, Earlysville, Albemarle county,  
10; White, Jr., Red Bank, Albe-  
marle county, 80; J. Maceo, Esq.,  
Charlottesville, Albemarle county, 88;  
C. B. Peregrin, Madison Run, Albemarle  
county, 91; Dennis Powell, Chatham  
Village, Albemarle county, 89;  
Ramsey, Elba, Pittsylvania county, 75;  
Chapman L. Ramsey, Elba, Pittsviya-  
la county, 77; R. B. Bridgforth, Oio,  
Lynchburg county, 76; J. Howard  
Burch, Gordon, Orange county, 86;  
Howard Birch, Gordon Township, Or-  
ange county, 75; Henry Beckett, Scotts-  
burg, Halifax county, 86; Palmer Boyd,  
Halifax county, 86; Robert E.  
Farmer, Crystal Hill, Halifax county,  
91; Oliver T. Banks, Turberville, Hal-  
fax county, 92; Bennie Sneed, Crystal  
Hill, Halifax county, 87; Addison Wil-

92; A. W. Hardy, Buckingham county, 87; R. W. Hardy, Buchanan county, 88; Buckhingham county, 79; Hunter Field, Gerald, Blackstone, Nottoway county, 81; J. A. Hardy, Jr., Blackstone, Nottoway county, 92; George E. Hardy, Blackstone, Nottoway county, 94; Isaac T. Hardy, Blackstone, Nottoway county, 92; John H. Jones, Newville, Nottoway county, 90; William C. Jones, Brooknead, Charlotte county, 75; Willis Martin, Charlotte Courthouse, Charlotte county, 90; Walter H. Jordan, Hosmer, Charlotte county, 86; Leon Hardin, Chula, Amelia county, 75; R. G. Priner, Buena, Amelia county, 82; John D. H. Smith, Buena, Amelia county, 83; Eddie Burke, Chula, Amelia county, 86; S. G. Miller, Roseland, Nelson county, 99; Frank L. Masale, Tyro, Nelson county, 99; W. R. Carter, Rice Depot, Prince Edward county, 92; Leslie B. Carwile, Madison, Prince Edward county, 80; Emory D. Dillon, Prince Edward county, 88; Lester B. Prince, Prince Edward county, 88; Timothy, Timberville, Rockingham county, 75; Amos H. Burkholder, Harrisonburg, Rockingham county, 78; D. L. M. Cupp, Dayton, Rockingham county, 76; Charles J. Barker, Cartersville, Cumberland county, Arthur W. Davis, Cumberland county, 76; Cloyd Sanderson, Ashby, Cumberland county, 99; Leslie Hatcher, Chester, Chesterfield county, 82; Ashton E. Sterrett, Buchanan, Botetourt county, 93; E. W.

**Prize-Winners of the Third Grade.**  
 Percy F. Walker, Cismont, Albemarle  
 county, 52; Henry Butler, Campbell,  
 Albemarle county, 58; Henry Humph-  
 ills, Albemarle county, 52;  
 Elliott Gooden, Albemarle county, 52;  
 Albemarle county, 50; Boyd Suther-  
 Red Hill, Albemarle county, 60; Meale  
 Norford, Rosna, Albemarle county, 53;  
 Albemarle county, 53; Red Hill, Albe-  
 marle county, 66;  
 Crozet, Albemarle county, 60; Reavis  
 Crasty, Crozet, Albemarle county, 68;  
 Crozet, Rosna, Earlysville, Albemarle  
 county, 67; C. C. Grand, Scotts-  
 ville, Albemarle county, 65;  
 Townley, Red Hill, Albemarle county,  
 53; William Cox, Greenwood, Albe-  
 marle county, 50; Farley, Whit-  
 well, Pittsylvania county, 50;  
 White, Chatham, Pittsylvania county,  
 50; John T. Hutcherson, Elba, Pitts-  
 burgh county, 50; Percy Payne, Dry  
 Fork, Pittsylvania county, 50;  
 Amos, Callands, Pittsylvania county,

North Meadows, South Boston, Halifax county, 51; Nathan Marshall, Stavtown, Halifax county, 51; Charles, News Ferry, 50; Sandy, News Ferry, 50; Charles A. Scott, Brookneal, Halifax county, 59; Giles S. Terry, News Ferry, Halifax county, 55; Rowland Wilkins, Turberville, Halifax county, 55; William Wilkins, Turberville, Halifax county, 55; Leonard, Spotsylvania Springs, Appomattox county, 60; George, Concord, Appomattox county, 65; William Ernest Abbit, Appomattox, Appomattox county, 53; Wiley T. Moore, Oakville, Appomattox county, 53; Adam Clement, Oakville, Appomattox county, 70; George, William Chenham, Appomattox county, 61; Samuel J. Harvey, Appomattox, Appomattox county, 70; Herbert C. Wilmer, Sandledge, Amherst county, 64; Edward Jones, Amherst, Amherst county, 69; Dexter J. Thompson, New Glasgow, Amherst county, 55; Sidney P. Sandledge, Amherst county, 52; Cook Garrison, Montvale, Bedford county, 70; Leslie Patterson, Bedford City, Bedford county, 66; W. J. Hubbard, Forest Depot, Bedford county, 55; Simon Fossett, Bedford City, Bedford county, 66; Martin, Huddleston, Bedford county, 66; Charles Craig, Forest Depot, Bedford county, 52; Ned Garrett, Montvale, Bedford county, 51; Herman Hubbard, Forest Depot, Bedford county, 51; George, Montvale, Bedford county, 50; Harry

county, 57; Askew Hamlin, Burkeville,  
Nottoway county, 59; John W. Jenkins,  
Nottoway county, 57; Percy  
Farley, 57; Askew Hamlin, Burkeville,  
Nottoway county, 57; M. Irby,  
Blackstone, Nottoway county,  
57; 2. Malcolm V. Clark, Crewe,  
Nottoway county, 53; C. R. Berkley,  
Harrison, Nottoway county, 50;  
Louie Adkins, Drake's Branch, Char-  
lotte county, 50; J. Cannon Farrar,  
Drake's Branch, Charlotte county, 55;  
Garnett, Randolph, Charlotte  
county, 56; R. H. Neale,  
Charlotte county, 50; Curtis Laprade,  
Mosley's Junction, Powhatan county,  
53; Locksley P. Henning, Jefferson,  
Powhatan county, 53; R. H. Neale,  
Powhatan, Powhatan county, 53; Oliver  
Major, Amelia Courthouse, Amelia  
county, 62; Lester Hindle, Amelia  
County Courthouse, Amelia county, 55; Tal-  
laha, 55; R. H. Neale, Powhatan county,  
54; Claude Wright, Myndus, Nelson  
county, 68; Vawter Glanney, Lovings-  
ton, Nelson county, 73; Russell Evans,

[illegible]

13; Stephen Catlett, Catlett, Fauquier county.  
14; Elmer Peters, Catlett, Fauquier county.  
15; John T. Miller, Bristera-fauquier county.  
16; V. P. Duke, Warrenton, Fauquier county.  
17; Robert S. Chilton, Remington, Fauquier county.  
18; Alex. Boteler, Catlett, Fauquier county.  
19; J. Ford Thompson, Catlett, Fauquier county.  
20; S. Grinstead, Dunn, Fauquier county.  
21; Clarence H. Spaln, Church road, Dinwiddie county.  
22; T. Jefferson, Church road, Dinwiddie county.  
23; J. C. Spaln, Church road, Dinwiddie county.  
24; Bernard Potts, Church Road, Dinwiddie county.  
25; Tom Ford, Church Road, Dinwiddie county.  
26; Lee Grinstead, Church Road, Dinwiddie county.  
27; Church Road, Dinwiddie county.  
28; Newton Elmore, Dewitt, Dinwiddie county.  
29; Clifford E. Sutherland, Church Road, Dinwiddie county.  
30; Wirtley Gates, Sutherland, Dinwiddie county.  
31; Herbert Hisscock, Church

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crower. A crop of tomatoes does not exhaust the soil like a crop of corn either; in fact, one practical farmer who makes a study of the soil and crops he grows, tells me that tomatoes improve the soil on which they are grown, almost as much as a crop of cowpeas or clover.

"One farmer down in Texas set out fifteen-acre tomatoes on sandy land that would not grow any twenty-five bushels of corn to the acre, using 600 pounds of commercial fertilizer, which cost him something less than \$4, and with the help of his wife and two boys he canned 600 cans of tomatoes. He sold them at 10 cents per can, and after deducting cost of fertilizer, cans, labels, canner, etc., he had over \$5 from his half-acre crop.

**Where the Saving Is.**

"It does not require any more labor to grow a crop of vegetables for manning than to grow a crop of cotton or tobacco; in fact, it seems to me that it would be less work, if any, therefore, and the gathering of the crop would certainly be in favor of the vegetables, as it would all be one before cold weather.

"It does not require extra hired help to handle the crop, unless the grower

... of a large size can handle the  
rop themselves.

"A Tennessee farmer put up 10,000 cans in a season, his help being only one boy and two girls, and he sold his canned goods readily and had calls for more all the time. He used to haul his tomatoes ten miles to a canning factory and get \$4 a load. Now he cans his own tomatoes, and the same amount which he sold for \$5 will fill twenty cases of cans (forty dozen) which even at the lowest price—\$5 cents per dozen—would leave him a nice profit.

**Figures That Tell.**

"Another Tennessee man and his two sons in twenty-one days' time put up 8,000 cans, which he marketed for \$500. The cans cost him \$150, and the crop he canned consisted of two acres of tomatoes, one acre beans, one-fourth acre of corn and the windfall peaches. After canning his own crop he canned for his neighbors at 5 cents per can, many of them coming for eight to ten miles to have him do the canning for them.

"An Alabama man and his wife and three children did their canning after supper, only working until they grew tired and sleepy. He put up 2,000 cans, which he was told he could not sell at home and that he

to sell at home, as the dealers had already laid in their stock of canned goods. He had used especial care to turn up only the very best goods in order, as he said, to compete with Van Camp, so he took a sample of his canned goods nicely sealed, labeled and packed, and asked his grocer to try them on his own table. If the canned goods were not equal to any the grocer could buy elsewhere, he would not be

ked to buy them. The result was that the grocer bought all he had to spare. He took a sample of canned peaches to a merchant in an adjoining town, and he protested that he was already loaded up with a supply of California canned fruit. This farmer asked him to take a sample of his canned goods home and compare it with the California canned fruit. The merchant agreed to do this, and later bought all that the farmer had to sell.

"I could relate instance after instance of how the home canned product sold for prices considerably in advance of that put out by the commercial canning factories, and in every case the consumer called for more because of the superior quality and flavor, but it is unnecessary."

**Farmville's Big Creamery.**

[Special To The Times-Dispatch.]  
Farmville, Va., April 29.—The Farmville creamery, which has been shipping the first work within the history of the establishment. The products of this creamery have made a big reputation in the Northern States. There is no trouble about selling what is made. The creamery is obtaining the raw material, milk, to make into goods. The farmers near to Farmville are anxious to obviate this difficulty, and are planning to build a creamery, to be milked within five miles of the town. It has never before in the history of Prince Edward county. The indications are that

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port quite a number of sales during the week, scattered all the way from Highland Springs to the Soldiers' Home. On being pressed for particulars, they divulged a partial list, as follows: Floyd Avenue lots, near Robinson Street, at \$50 per foot; three and a half acre tract at Highland Springs for \$1,000; frame dwelling on North First Street, for \$1,250; West Broad Street lots, \$6,500; North Fourth Street dwelling, \$4,500; North First Street dwelling, \$1,000; North Second Street, \$1,250; Floyd Avenue dwellings, \$1,000; and an East End store for \$1,000.

All of the agencies report active business for the past week, in a small way—that is, all have made some very good sales, but the most of them have been on the small order. Summing the whole business up, I would say that close to \$500,000 worth of property changed hands last week, and, of course, this includes suburban deals, swaps and trades and all the other kinds of real estate business, and in these latter days there are very many kinds of real estate business.

**Suburban Notes.**  
The better weather, and it is not anything like first-class yet, has enlarged the suburban activity.  
Golsan & Nash fade some big sales of Westhampton and Westham lots and acreage the past week, sales that aggregated largely more than \$25,000.  
Blanton & Co. report the sales of twenty-eight lots in Monument Annex and most active inquiry for home sites by would-be buyers.

By speaking about Westhampton: There has sprung up a demand for smaller lots in that region—smaller than were at first contemplated. A company to meet this demand has been formed, has bought the necessary grounds, and R. L. Reams is the man who has the same in hand. Already he has sold a number of these smaller home sites, and so rapid has been the demand for them he has only 116 left.

The Colonial Place agents report active business the past week in that attractive suburb.

**Woodland Heights.** For a real beauty spot suburban it will be hard to find anything quite like Woodland Heights. Nature, has done much for this bit of territory, and home-builders are taking advantage of the situation and are building at a phenomenal rate. The company reports a very active week, with many sales consummated and more new residences started. The new well to supplement the present water supply is already down over 300 feet, and may go 100 or 200 more.

Property holders adjacent to Woodland Heights are anxious to avail themselves of the advantages offered by the sewerage and water systems installed by the company, and to meet these demands a great amount of new work will be necessary.

**Chase City Notes.**  
[Special to The Times-Dispatch.]  
Chase City, Va., May 12.—The clover here for the season, about all of the clover grown in this section having been marketed, and the warehousemen who have been kept busy for several months past will now have a resting spell.  
The shipments of water and ales from the Mecklenburg Spring Company's big plant have been reduced to a minimum this week.  
The little Mecklenburg, the hotel that meets the wants of the traveling public since

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